

Canada Trade Mission



global
Delaware

Why Canada?

- Canada is the largest export market for the US due to the geographic proximity and complimentary business culture. The bilateral investment and trade between Canada and the United States reaches \$1 trillion annually.
- The World Economic Forum consistently recognizes Canada's financial system among the soundest in the world.
- Canada has the largest growth in GDP of the G-7 countries, and is ranked the most favorable country to do business with of the G-20. The IMF predicts its GDP will grow consistently at 2 percent annually through 2020.

This Exciting Trade Mission Includes:

- Business meetings with distributors, agents, or customers according to your needs in Canada – all arranged by Delaware's in-country trade representative.
- Interpreter to accompany you on business meetings.
- Preparation session and in-country briefing by State of Delaware Canadian trade representative. On-site assistance provided by Global Delaware staff and our in-country trade representative.
- Debrief session upon return to assess any follow-up assistance required.
- The State of Delaware is covering all these costs valued at \$6,500 per company.

Who Can Participate?

- Delaware businesses with physical operations in the State of Delaware who meet the qualifying criteria may apply to participate in the trade mission.
- Leading industry sectors identified are: Information technology, biosciences, chemicals and agriculture; however, Delaware businesses in all sectors are encouraged to participate.



February 29 – March 4, 2016

Cost and Details

The cost of participation is \$500. Delaware businesses are responsible for their own air, hotel, meals, and incidental expenses.

Companies that have been selected for the trade mission will be sent an official registration form.

A passport with at least 6 months of validity following dates of travel is required.

Funding Assistance

The State of Delaware provides limited funding assistance for qualifying Delaware businesses seeking to export. Please see our website for details and an application at: de.gov/funding.

State assistance may be used to offset up to 50% of eligible expenses; including your travel to Canada. Funds are based on availability.

If you are interested in participating in this mission, please contact:

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